

£11.5m sale of high street retail division

multi-channel retail and growth. This will be done through organic growth and acquisitions.

They consider using the cash generation to fund a dividend policy.

Mr Winn said it has maintained trading momentum through a challenging economic environment.

It added that its new product suites, including Green IT, Software as a Service, Cloud Solutions; have made the group more competitive and contributed to improved trading and new customers.

Sanderson said its manufacturing business in Sheffield has continued to trade well.

The multi-channel business has

won a number of new customers, especially from catalogue and online sales, ecommerce and wholesale distribution companies.

Order intake in the manufacturing and multi-channel businesses was up almost ten per cent during the first quarter to December 31.

Mr Winn said: "Our focus will be on the continued development

of the Sanderson products and services, with special emphasis on further enhancement of the online sales and ecommerce solutions.

"The strategy is to achieve growth both organically through investment in new products and services as well as by selective acquisitions as opportunities arise."



Mr Winn Naveeda Ikram. PICTURE: BRUCE ROLLINSON

... for global growth

what the Government do."

"Our product is... it has been... for 40 years... and... about

BRIEFLY

Liberum explains pull-out decision

THE head of Liberum Capital has blamed low levels of business for the investment bank's decision to pull out of Leeds.

The boutique bank launched its Yorkshire office in November 2010 to help regional firms access funds of up to £100m on the capital markets.

Simon Stilwell, chief executive, told the *Yorkshire Post*: "We took the guys on in Leeds on a one-year contract. Unfortunately, the levels of business it generated meant that we decided not to renew the contract."

Mark of Prestige for care firm

A CARE company has won an award for its levels of service to the local community.

Mike and Jill Dooley, who run nursing and home care services in West and South Yorkshire, have been named Franchisees of the Year by Prestige Nursing and Care. The couple launched their business two years ago and employ 60 people.

Based in Northgate, Wakefield, the business provides services in locations including Rotherham and Barnsley and it is to open a second office in Doncaster shortly.

Who's Who photograph

THE *Yorkshire Post's* annual Who's Who Yorkshire Business 2012 published an incorrect photograph accompanying the profile of Richard Kendall, the head of policy and communications at Hull and Humber Chamber of Commerce, Industry and Shipping.

The picture featured Richard Kendall, partner at Richard Kendall Estate Agent, based in Wakefield.

We apologise for the error.